



Only the Paranoid Survive: How to Exploit the Crisis Points That Challenge Every Company

Andrew S. Grove

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Under Andy Grove's leadership, Intel has become the world's largest chip maker and one of the most admired companies in the world. In **Only the Paranoid Survive**, Grove reveals his strategy of focusing on a new way of measuring the nightmare moment every leader dreads--when massive change occurs and a company must, virtually overnight, adapt or fall by the wayside.

Grove calls such a moment a Strategic Inflection Point, which can be set off by almost anything: mega-competition, a change in regulations, or a seemingly modest change in technology. When a Strategic Inflection Point hits, the ordinary rules of business go out the window. Yet, managed right, a Strategic Inflection Point can be an opportunity to win in the marketplace and emerge stronger than ever.

Grove underscores his message by examining his own record of success and failure, including how he navigated the events of the Pentium flaw, which threatened Intel's reputation in 1994, and how he has dealt with the explosions in growth of the Internet. The work of a lifetime, **Only the Paranoid Survive** is a classic of managerial and leadership skills.

The Currency Paperback edition of **Only the Paranoid Survive** includes a new chapter about the impact of strategic inflection points on individual careers--how to predict them and how to benefit from them.

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